** **

**Global Generosity Network**

**Four day ministry fundraising training**

* Main trainers - Rob Martin (First Fruit Institute) and Barbara Shantz (TWR)
* Length - 16 hours over 4 days
* Training structure - 30 minute segments divided between presentation, guided discussion and Q&A and breaks
* Training presentations via Skype with a local facilitator. The facilitator is a person who organises the training, invites participants, introduces material, manages discussion and functions as link person after training. Preferably the facilitator will have some understanding of fundraising.
* Venue decided upon by local facilitator and trainers
* Training manual sent before the time to translate into local language. The facilitator goes through the manual and other material before the time to get acquainted with the training.
* Training follow up plan of action agreed upon between facilitator and trainers
* Training outline
	+ Day 1. Introduction and setting the stage
		- Two Questions
		- Biblical Stories
		- The Three Questions
	+ Day 2. Indigenous fundraising
		- Four  Eras of Modern Mission funding
		- Biblical Fund Raising
		- Ministries Are Started to Solve Problems
		- The Orbit and The Pyramid
		- The Visionary and The Board
		- Accountability Structures
		- Practicalities
	+ Day 3. Donor Motivation
		- Character
		- Track Record
		- Purpose
		- Idea
		- Communion of Giving and Receiving
	+ Day 4 Proposals and putting it all together
		- Proposals
		- Putting It All Together
		- Next steps

For more information contact:

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